

## Simplify with the Axcient and Nerdio Integration



### Streamlined Automation and Protection for Microsoft Azure

As a Managed Service Provider (MSP), you understand the importance of providing your clients with robust security and data protection. Axcient partner surveys show that more production infrastructure is now launched in a public cloud than on-premise. While migrating to the MSP-friendly Microsoft Azure cloud offers numerous benefits, ensuring efficient backup, disaster recovery, and business continuity remains crucial.

Axcient [x360Recover Direct-to-Cloud \(D2C\) for Microsoft Azure](#) is a secure and profitable tool for MSPs that is now integrated with [Nerdio Manager for MSP](#). This Axcient and Nerdio integration enables simplified protection and utilization of Microsoft's cloud by making deploying the Axcient x360Recover agent easier.

### What is Nerdio Manager for MSP?

[Nerdio Manager for MSP](#) is an intuitive cloud management platform that empowers MSPs to deploy, manage, and optimize Microsoft Azure, Intune, and Windows 365 environments effortlessly. With automation at its core, Nerdio Manager for MSP streamlines complex operations, enabling MSPs to scale their services without scaling workloads.

Key benefits of Nerdio:

- **Scalability:** Easily scale backup needs as your clients' Azure environment grows.
- **Streamline your operations:** Leverage the power of Nerdio integration for efficient management.
- **Simplified:** With virtual desktop infrastructure (VDI), application management, and IT environment setup processes, [Nerdio](#) makes the Microsoft Cloud accessible for MSPs of all sizes. Unlock new growth opportunities, improve your service efficiency, and deliver superior value to your clients by leveraging the full capabilities of Microsoft Cloud with Nerdio Manager for MSP.

## Why MSPs choose x360Recover Direct-to-Cloud for Microsoft Azure

### The Azure Backup Challenge: Why MSPs Need a Stronger Solution

While Microsoft Azure has become a popular choice for small and medium-sized businesses looking to reduce costs and complexity, it's important to remember that Microsoft doesn't provide the same level of data protection SLAs as they do for their productivity tools. This means MSPs are responsible for safeguarding their clients' valuable data within the Azure environment.

Axcient's [x360Recover D2C for Microsoft Azure](#) offers a comprehensive solution to address this challenge. By fully virtualizing Azure backups and leveraging automation technology, x360Recover D2C simplifies the backup process and ensures exceptional ease of use.

### Key Features and Benefits of x360Recover D2C for Azure:

- Enhanced Data Protection: x360Recover D2C's always-on [AirGap](#) feature safeguards against accidental or malicious data deletion, providing a last line of defense.
- Unified Protection: The solution unifies client protection across both on-premises and Azure workloads, offering a comprehensive approach to data security.
- Rapid Disaster Recovery: The solution enables near-instant recovery time objectives (RTOs) for disaster recovery (DR) scenarios, allowing MSPs to quickly restore client data and minimize downtime.
- Testing and Virtualization: Automated [Virtual Office](#) with [customizable Runbooks](#) lets MSPs NOT put all their eggs into one basket. Instead, there are multiple options for recovery, all of which can be tested proactively for rapid recovery.
- Simple Pricing: No storage tiers or surprise charges – just one flat fee per server or device for predictable billing with pooled storage and long-term retention.

By choosing Axcient x360Recover D2C for Microsoft Azure, MSPs can confidently protect their clients' data in the cloud and provide a superior level of service and a competitive edge.

### How Do Axcient and Nerdio Integrate?

The integration between [Axcient x360Recover D2C](#) and [Nerdio Manager for MSP](#) provides a seamless user experience for MSPs. The key benefit of the Axcient and Nerdio integration is how simply the x360Recover agent can be deployed via Nerdio. With centralized management, MSPs can interact and oversee their Azure backups within the familiar Nerdio interface. Switching between platforms is unnecessary; it's all right there.

Axcient x360Recover Direct-to-Cloud for Microsoft Azure, now enhanced with the Axcient and Nerdio integration partnership through Nerdio Manager for MSP, offers a complete solution tailored to meet the unique needs of Azure environments.

## Axcient and Nerdio Integration Benefits for Your Clients:

By leveraging the combined power of the Axcient and Nerdio integration between x360Recover D2C for Azure and Nerdio Manager for MSP, you can offer your clients:

- An easy button: Nerdio makes it super easy for MSPs to manage their Azure deployments.
- Peace of mind: Clients can sleep soundly, knowing their Azure environment is protected against data loss events, ransomware attacks, or accidental deletions.
- Tame the Azure learning curve: Navigating and managing in the Azure portal can be daunting, but Nerdio's user-friendly interface makes it straightforward for an MSP team to understand and use.
- Reduced downtime: Minimize disruption in the event of an outage with rapid recovery capabilities that ensure the security and availability of critical business information.
- Improved business continuity: Maintain operational efficiency even during unexpected events.
- Usability: MSPs can migrate over to Azure services and manage it successfully to minimize complexity in their tech stack.
- Improve compliance: Demonstrate adherence to industry standards and regulations.
- Enhance your service offerings: Provide comprehensive data protection solutions to your clients.

Axcient x360Recover D2C for Microsoft Azure offers a robust and reliable backup and recovery solution designed explicitly for Azure environments. With its advanced features, efficient workflows, and seamless Nerdio integration, this Axcient and Nerdio integration combination of solutions is the ideal choice for MSPs seeking to realize the promise of the public cloud, protect their clients' data, and ensure business continuity.

## Learn More:

- Visit the Axcient [x360Recover D2C for Microsoft Azure webpage](#)
- Explore [Nerdio Manager for MSP](#)
- Start a no-cost [trial of x360Recover D2C for Microsoft Azure](#)

### About Axcient

Axcient is an award-winning leader in business continuity and disaster recovery for Managed Service Providers (MSPs). Axcient x360 provides one platform for MSPs to Protect Everything™, and includes BCDR, Microsoft 365 and Google Workspace backup, and secure sync and share. Trusted by more than 5,200 MSP partners worldwide, Axcient protects business data and continuity in the event of security breaches, human error, and natural disasters.

# Axcient

Axcient, 707 17th Street, Suite 3900, Denver, CO, 80202  
Tel: 720-204-4500 | [axcient.com](http://axcient.com)